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**CHINA INTERNATIONAL MARINE CONTAINERS (GROUP) CO., LTD.**

**中國國際海運集裝箱（集團）股份有限公司**

(a joint stock company incorporated in the People’s Republic of China with limited liability)

(S. C. C. de: 2039)

**Financial Results Report of 2018**

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**1 IMPORTANT NOTICE**

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2 KEY FINANCIAL DATA AND CHANGES IN SHAREHOLDERS

2.1 Key financial data and changes

Table with multiple columns and rows, containing various financial data points.

Unit: RMB thousand

|             | The Reported Period (January - March 2018) | Compared to the Reported Period (January - March 2017) | Change from the Reported Period (%) |
|-------------|--|--|-------------------------------------|
|             | 1, 2, 3, 3                                 | 14, , , ,  | 31.1 %                              |
|             | 44, 2, ,                                   | 0, , 1   | (12.44%)                            |
|             | 1, 0, 3                                    | 4, 2, , ,  | ( 2.24%)                            |
|             | (1, 0, 4, 0, )                             | , , 4  | (1, 22, 0 %)                        |
| (RMB/share) | 0.140                                      | 0.1 24   | (13.24%)                            |
| (RMB/share) | 0.140                                      | 0.1 20   | (13.2 %)                            |
| (%)         | 1.3 %                                      | 1. %   | (0.40%)                             |
|             | As at the Reported Period (31 March 2018)  | As at the Reported Period (31 December 2017)           | Change from the Reported Period (%) |
|             | 13, , 01, 0, 1                             | 130, 04, 3, ,  | 4. , %                              |
|             | 32, 4, , 343                               | 32, 4, 0, 2  | 1. 0%                               |

Note:

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| (   | 201 | 30) |        |
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Unit: RMB thousand

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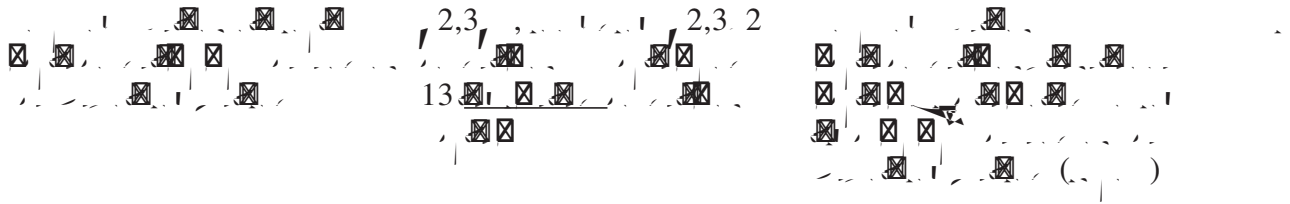
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|            | 130,                  |
|            | 10, 1                 |
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|            | (24,4)                |
| <b>T a</b> | <b><u>275,350</u></b> |

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2.2 T a N p e r f s a e d e s a d e s a e d s f e p e s a e d e s a s a e e d f e R e p e r d

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S a e d s f p e s a e d e s a s a e e d f e R e p e r d

| N a p e f s a e d e s | N a e f s a e d e s | P e r c e a e f s a e d | N p e r f s a e e d ( s a e ) | N p e r f w e s e s c a s e d | P e d e d s a e s |
|-----------------------|---------------------|-------------------------|-------------------------------|-------------------------------|-------------------|
|                       |                     |                         |                               |                               |                   |
| ( 1 )                 |                     | %                       | 1, 24, 24,010                 |                               |                   |
| ( 2 )                 |                     | 14.4 %                  | 432,1 1, 43                   |                               |                   |
|                       |                     | 2.34%                   | , 3, 0                        |                               |                   |
|                       |                     | 1.2 %                   | 3, , 3, 00                    |                               |                   |
|                       |                     |                         |                               |                               |                   |
|                       |                     | 0.31%                   | , 2 2,400                     |                               |                   |
|                       |                     |                         |                               |                               |                   |
|                       |                     | 0.31%                   | , 211, 00                     |                               |                   |
|                       |                     |                         |                               |                               |                   |
|                       |                     | 0.31%                   | , 1 0,300                     |                               |                   |
|                       |                     |                         |                               |                               |                   |
|                       |                     | 0.30%                   | , 0 4,100                     |                               |                   |
|                       |                     |                         |                               |                               |                   |
|                       |                     | 0.30%                   | , 03 , ,                      |                               |                   |
|                       |                     |                         |                               |                               |                   |
|                       |                     | 0.30%                   | , , , 000                     |                               |                   |

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| . . . . . ( 1 )       | 1, 1, 411, 0  | . . . . .           | . . . . .           | 1, 1, 411, 0 |
|                       | , 312, 401  | . . . . .           | . . . . .           | , 312, 401   |
| . . . . . ( 2 )       | 432, 1 1, 43  | . . . . .           | . . . . .           | 432, 1 1, 43 |
|                       | , 3, 7, 0   | . . . . .           | . . . . .           | , 3, 7, 0    |
|                       | 3, 3, 7, 00   | . . . . .           | . . . . .           | 3, 3, 7, 00  |
|                       | , 2 2, 400  | . . . . .           | . . . . .           | , 2 2, 400   |
|                       | , 211, 00   | . . . . .           | . . . . .           | , 211, 00    |
|                       | , 1 0, 300  | . . . . .           | . . . . .           | , 1 0, 300   |
|                       | , 0 4, 100  | . . . . .           | . . . . .           | , 0 4, 100   |
|                       | , 03 , , ,  | . . . . .           | . . . . .           | , 03 , , ,   |
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. . . . . 220, 20, 0 . . . . .

2. . . . . 31 . . . . . 201 . . . . . 220, 20, 0 . . . . .

. . . . . ( . . . . . 1) 432, 1 1, 43 . . . . .

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(2) T a . . . . . p e r f s a e d e s f o r e f e c e s a e s f e C . . . . . a d s a e d . . . . . p e s a e d e s f o r e f e c e s a e s

### 3 SIGNIFICANT EVENTS

#### 3.1 C a e s , p a r t e f a c a d a a d f a c a d c a s d e R e p e r t e P e r d a d e e a s s

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 14, ... 31.1% ...  
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 (, ... 3,000 ...),  
 2. %,  
 4, 20 (, ... 4,130 ...),  
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 2,244 (, ... 2, ...),  
 2.23%.

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201 00- 0

201, 1.22%

201, 2,413 (1,2) 3.2% 0 4%

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Unit: RMB thousand

|                          | Exe. Plan<br>Jan. Mar.<br>2018 | Exe. Plan<br>Jan. Mar.<br>2017 | Percentage<br>Change<br>(1. %) | Reasons for the increase/decrease |
|--------------------------|--------------------------------|--------------------------------|--------------------------------|-----------------------------------|
| Cost of sales            | 0                              | 1,2                            | (1. %)                         |                                   |
| Operating expenses       |                                |                                |                                |                                   |
| Research and development |                                |                                |                                |                                   |
| Sales and marketing      |                                |                                |                                |                                   |
| Administrative           |                                |                                |                                |                                   |
| Financial                |                                |                                |                                |                                   |
| Other                    |                                |                                |                                |                                   |
| Total                    | 1,000                          | -                              |                                |                                   |
| Other income             | 100                            | 2                              | 110.3%                         |                                   |
| Government grants        |                                |                                |                                |                                   |
| Royalties                |                                |                                |                                |                                   |
| Other                    |                                |                                |                                |                                   |
| Total                    | 100                            | 2                              |                                |                                   |

### 3.2 Provisions and allowances for doubtful accounts and other receivables

#### (1) Provisions for doubtful accounts of the Group during the Reporting Period

|                                | 2018 | 2017 |
|--------------------------------|------|------|
| At the beginning of the period | (1)  | (2)  |
| Provisions during the period   | (3)  | (4)  |
| Reversals during the period    | (5)  | (6)  |
| At the end of the period       | (7)  | (8)  |

#### (2) Impairment loss of AS and AP during the Reporting Period

|                                   | 2018 | 2017 |
|-----------------------------------|------|------|
| At the beginning of the period    | (9)  | (10) |
| Impairment loss during the period | (11) | (12) |
| Reversals during the period       | (13) | (14) |
| At the end of the period          | (15) | (16) |

12 201 201 2 2020 3 0,000. 24 4,132, 00. 10.4 1.02 201 -02 201 -02 201 -0 201 -0 201 -042) 201 , 10 201 21 201 13 1, 0 , 00 3.0 % 4,000

(3) S. f ca e e s d a d a f e e R e p e r e d

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2) 201 201 201 23 201 《中國證監會行政許可申請終止審查通知書》( 201 11 ) 201 -002 201 -013 201 -021 201 2 201 11 201

3) 12 201 201 343,31 321 201 201 201 -014 201 -01 ) ( ) 12 201 ( ) .

4) 12 201 201 ( ) ( 44, 43, 2% ) (首中投資管理有限公司) 201 -014 201 -01 ) ( ) 12 201 ( ) .

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| 2  | 2 201  |    |
| 2  | 2 201  |    |
| 23 | 23 201 |    |
| 4  | 4 201  |    |
| 2  | 2 201  |    |
| 23 | 23 201 |    |

3.3 **O e d e a d e s a d e a s p a d e b e d e a p a e s c d e d e f a c c e f e C a , s a e d e s c e c e d p a e s b d e s a d e C a d e R e P e z d**

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3.4 **E s p a e e p e a e s f e p e d f J a J e 2018**

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|--|--|--|--|--|--|--|--|--|--|--|--|
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3.5 **Sec e s e s p e**

Unit: RMB thousand

| Type of shares | Share code | Abbreviation of share name | Initial public offering | Number of shares held by the issuer (thousand shares) | Percentage of shares held by the issuer | Number of shares held by the issuer | Percentage of shares held by the issuer | Number of shares held by the issuer | Percentage of shares held by the issuer | Classification of shares | Share status |
|----------------|------------|----------------------------|-------------------------|---|---|-------------------------------------|---|-------------------------------------|---|--------------------------|--------------|
|                | 1          |                            | 12.77                   | 40,414  | 0.00%                                   | 40,414                              | 0.00%                                   | 11,114                              | 1.11%                                   | Unlisted shares          | Free trading |
|                | 3          |                            | 20.42                   | 2,000   | 0.00%                                   | 2,000                               | 0.00%                                   | 42                                  | 2.00%                                   | Unlisted shares          | Free trading |
|                |            |                            | -                       | -   | -                                       | -                                   | -                                       | 12.4                                | 24                                      |                          |              |
|                |            |                            |                         | 14,331  | -                                       | -                                   | -                                       | 1,441                               | 1.44%                                   |                          |              |

Notes:  
 1. The above information is for reference only and does not constitute an offer or recommendation of any securities.  
 2. The above information is for reference only and does not constitute an offer or recommendation of any securities.  
 3. The above information is for reference only and does not constitute an offer or recommendation of any securities.  
 4. The above information is for reference only and does not constitute an offer or recommendation of any securities.



3.7 Re se f ece f e e a c , c a s a d e e w s d e Re

| Da e f ece | M de f ece | Type fo a ece ed | Seac de f e ba c f a e e a c ed |
|------------|------------|------------------|---------------------------------|
| 1 201      |            |                  |                                 |
| 23 201     |            |                  |                                 |
| 2 201      |            |                  |                                 |
| 31 201     |            |                  |                                 |
| 201        |            |                  |                                 |
| 201        |            |                  |                                 |
| 201        |            |                  |                                 |
| 201        |            |                  |                                 |
| 2 201      |            |                  | 201                             |

3.8 N -c p a e e a a e e s

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|--|--|--|--|

3.9 U a f e f d s f e sed C p a f -p e a v p e s b e c s a e de a d s e a ed p a e s

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24

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201 2 201

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(1) (2) (3)

201

#### (2) C a e... acc... v... c e... e a... e e... e

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14

( New S a d a d f... R e e... )

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201 2 201

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( )

201

## 4 FINANCIAL STATEMENTS

### 4.1 Financial statements

#### 4.1.1 Consolidated Balance Sheet (unaudited)

截至2018年12月31日止的合并资产负债表

Unit: RMB thousand

|                   | 截至2018年12月31日<br>(As at 31<br>March 2018) | 截至2017年12月31日<br>(As at 31<br>December 2017) |
|-------------------|---|--|
| <b>流动资产</b>       |   |  |
| 货币资金              | 9,474,677                                 | 10,314                                       |
| 应收账款              | 634,080                                   | 14,770                                       |
| 其他应收款             | 1,243,520                                 | 1,377,404                                    |
| 流动资产合计            | <u>17,120,151</u>                         | <u>1,392,788</u>                             |
| <b>非流动资产</b>      |   |  |
| 长期股权投资            |   |  |
| 固定资产              |   |  |
| 无形资产              |   |  |
| 非流动资产合计           |   |  |
| <b>负债和所有者权益</b>   |   |  |
| 应付账款              |   |  |
| 应付职工薪酬            |   |  |
| 应付利息              |   |  |
| 应付股利              |   |  |
| 其他应付款             |   |  |
| 长期借款              |   |  |
| 长期应付款             |   |  |
| 递延所得税负债           |   |  |
| 其他非流动负债           |   |  |
| 所有者权益             |   |  |
| 股本                |   |  |
| 资本公积              |   |  |
| 盈余公积              |   |  |
| 未分配利润             |   |  |
| 所有者权益合计           |   |  |
| <b>负债和所有者权益合计</b> |   |  |

4.1.1 Consolidated Balance Sheet (unaudited)(continued)

Unit: RMB thousand

|                                 | December 31, 2018 | December 31, 2017 |
|---------------------------------|-------------------|-------------------|
| <b>Current assets</b>           | <b>19,311,170</b> | <b>12,313,343</b> |
| Monetary funds                  | 17,478            | 3,023             |
| Accounts receivable             | 1,177,705         | 1,177,705         |
| Prepaid expenses                | 13,360,986        | 12,213,311        |
| Other receivables               | 4,905,240         | 4,240,000         |
| Inventory                       | 2,312,241         | 2,134,722         |
| Other current assets            | 1,198,987         | 1,333,000         |
| Financial assets                | 608,304           | 3,000             |
| Intangible assets               | 41,479            | 24,434            |
| Deferred income tax assets      | 6,352,554         | 4,411,000         |
| Other non-current assets        | —                 | 14,000            |
| Investments in subsidiaries     | 1,243,256         | 1,214,000         |
| Investments in associates       | 4,045,852         | 4,000,000         |
| Other non-current assets        | 1,605,152         | —                 |
| <b>Total current assets</b>     | <b>56,180,404</b> | <b>1,421,000</b>  |
| <b>Non-current assets</b>       | <b>36,385</b>     | <b>3,000</b>      |
| Long-term equity investments    | 24,022,641        | 24,140,100        |
| Investments in associates       | 7,986,500         | —                 |
| Other non-current assets        | 1,986,500         | 1,000,000         |
| Intangible assets               | 353,774           | 34,200            |
| Deferred income tax assets      | 14,002            | 14,120            |
| Other non-current assets        | 808,564           | 4,232             |
| Other non-current assets        | 807,746           | 1,330             |
| Other non-current assets        | 2,593,203         | 1,114,000         |
| <b>Total non-current assets</b> | <b>36,622,815</b> | <b>3,410,000</b>  |
| <b>Total assets</b>             | <b>92,803,219</b> | <b>1,330,000</b>  |

4.1.1 Consolidated Balance Sheet (unaudited)(continued)

Unit: RMB thousand

|                                | Balance<br>(As at 31<br>March 2018) | 2017               |
|--------------------------------|-------------------------------------|--------------------|
| <b>Intangible assets</b>       |                                     |                    |
| Software development           | 2,984,697                           | 2,221,111          |
| Patent                         | 2,058,993                           | 2,033,043          |
| Other intangible assets        | 2,058,993                           | 2,033,043          |
| Goodwill                       | 4,235,160                           | 4,200,000          |
| Other intangible assets        | 371,231                             | 21,303             |
|                                | 366                                 | -                  |
| Intangible assets              | 3,281,535                           | 3,211,357          |
| Other intangible assets        | 20,016,361                          | 1,344,444          |
| <b>Total intangible assets</b> | <b>32,948,343</b>                   | <b>32,400,200</b>  |
| <b>Monetary assets</b>         | <b>10,849,519</b>                   | <b>10,000,000</b>  |
| <b>Total monetary assets</b>   | <b>43,797,862</b>                   | <b>43,230,434</b>  |
| <b>Total assets</b>            | <b>136,601,081</b>                  | <b>130,043,000</b> |

Legal representative's  
authorised person:  
Ma B a

The person in charge of  
accounting affairs:  
Ze Ha

The head of the accounting  
department:  
Ze Ha

#### 4.1.2 Balance Sheet of the Parent Company (unaudited)

Unit: RMB thousand

|   | Balance sheet (As at 31 March 2018) | Balance sheet (As at 31 March 2017) |
|---|-------------------------------------|-------------------------------------|
| <b>Current assets</b>   |                                     |                                     |
| Cash and bank balances  | 3,891,981                           | 1,300,000                           |
| Accounts receivable   | 4,785,264                           | 4,100,000                           |
| Prepaid expenses and other receivables                            | 12,229,741                          | 13,100,142                          |
| Inventory   | 1,528                               | 1,000                               |
| <b>Total current assets</b>                                       | <b>20,908,514</b>                   | <b>19,401,142</b>                   |
| <b>Non-current assets</b>   |                                     |                                     |
| Property, plant and equipment                                     | 840,200                             | —                                   |
| Intangible assets   | —                                   | 300,000                             |
| Investments in subsidiaries                                       | 9,582,817                           | 13,000,000                          |
| Investments in associates   | 143,186                             | 143,131                             |
| Financial assets at fair value through profit or loss             | 55,321                              | 32                                  |
| Financial assets at fair value through other comprehensive income | 1,117                               | 1,117                               |
| Available-for-sale financial assets                               | 14,142                              | 14,200                              |
| Deferred tax assets   | 27,022                              | 2,000                               |
| Other non-current assets  | 72,969                              | 3,140                               |
| <b>Total non-current assets</b>                                   | <b>10,736,774</b>                   | <b>10,200,332</b>                   |
| <b>Total assets</b>   | <b>31,645,288</b>                   | <b>29,601,474</b>                   |
| <b>Current liabilities</b>  |                                     |                                     |
| Accounts payable  | 2,725,000                           | 3,000,000                           |
| Other current liabilities   | 217                                 | 14                                  |

## 4.1.2 Balance Sheet of the Parent Company (unaudited) (continued)

Unit: RMB thousand

|  | Balance<br>sheet<br>(As at 31<br>March 2018) | Balance<br>sheet<br>(As at 31<br>March 2017) |
|--|--|--|
| <b>Assets</b>                                |  |  |
| Non-current assets                           |  |  |
| Property, plant and equipment                | 1,221,000                                    | 1,322,000                                    |
| Intangible assets                            | 7,986,500                                    | 7,986,500                                    |
| Financial assets                             | 1,986,500                                    | 1,986,500                                    |
| Other non-current assets                     | 21,822                                       | 21,822                                       |
| <b>Total non-current assets</b>              | <b>9,229,322</b>                             | <b>9,229,322</b>                             |
| <b>Total assets</b>                          | <b>17,608,515</b>                            | <b>17,608,515</b>                            |
| <b>Shareholders' equity:</b>                 |  |  |
| Share capital                                | 2,984,697                                    | 2,984,697                                    |
| Reserves                                     | 2,058,993                                    | 2,033,043                                    |
| Other equity                                 | 2,058,993                                    | 2,033,043                                    |
| Share-based payments                         | 3,353,295                                    | 3,330,000                                    |
| Other reserves                               | 495,049                                      | 43,274                                       |
| Other equity                                 | 3,281,535                                    | 3,211,317                                    |
| Other equity                                 | 1,863,204                                    | 2,122,317                                    |
| <b>Total equity of shareholders</b>          | <b>14,036,773</b>                            | <b>13,714,647</b>                            |
| <b>Total assets and shareholders' equity</b> | <b>31,645,288</b>                            | <b>31,323,162</b>                            |

*Legal representative's  
authorised person:*

Ma B a

*The person in charge of  
accounting affairs:*

Ze Ha

*The head of the accounting  
department:*

Ze Ha

## 4.1.3 Consolidated Income Statement (Unaudited)

|                                | Current<br>Year<br>(Jan. -<br>Mar. 2018) | 2017<br>(Jan. -<br>Mar.) |
|--------------------------------|--|--------------------------|
| <i>Unit: RMB thousand</i>      |  |                          |
| <b>I. Total Revenue</b>        | <b>19,253,639</b>                        | 14, , ,                  |
| <b>II. Total Expenses</b>      | <b>16,712,320</b>                        | 11, , ,                  |
| Cost of sales                  | 100,820                                  | 0,300                    |
| Sales commission               | 612,531                                  | ,000                     |
| Advertising and promotion      | 912,440                                  | ,224                     |
| Employee salaries and benefits | 473,345                                  | 2,210                    |
| Depreciation and amortization  | 1,779                                    | ,100                     |
| Research and development       | 114,772                                  | 31,040                   |
| Administrative expenses        | 131,035                                  | 13,000                   |
| Financial expenses             | 8,381                                    | ,110                     |
| Income tax                     | 21,515                                   | 1,100                    |
| Other expenses                 | 41,008                                   | 2,200                    |
| <b>III. Operating Profit</b>   | <b>748,734</b>                           | ,330                     |
| Other income                   | 28,263                                   | 1,300                    |
| Other expenses                 | 9,511                                    | 1,000                    |
| <b>IV. Total Profit</b>        | <b>767,486</b>                           | 2,020                    |
| Other income                   | 183,667                                  | 2,300                    |
| <b>V. Net Profit</b>           | <b>583,819</b>                           | 1,430                    |
| ( )                            | 583,819                                  | 1,430                    |
| ( )                            | 446,287                                  | 0,100                    |
| ( )                            | 137,532                                  | 10,100                   |

4.1.3 Consolidated Income Statement (Unaudited) (continued)

Unit: RMB thousand

| Item                                 | Current<br>period<br>(Jan-Mar<br>2018) | 2017<br>(Jan-Mar<br>2017) |
|--------------------------------------|--|---------------------------|
| <b>VI. Operating expenses</b>        | <b>(389,678)</b>                       | -                         |
| 1. Salaries and wages                | (304,367)                              | 1,414                     |
| 2. Social security                   | (304,367)                              | 1,414                     |
| 3. Depreciation and amortization     | -                                      | -                         |
| 4. Impairment loss                   | 231                                    | (1,14)                    |
| 5. Other expenses                    | (1,156)                                | 1,3                       |
| 6. Research and development expenses | (303,442)                              | 1,4                       |
| 7. Other expenses                    | (85,311)                               | ,203                      |
| <b>VII. Tax expense</b>              | <b>194,141</b>                         | 14,10                     |
| 1. Current tax                       | 141,920                                | ,1                        |
| 2. Deferred tax                      | 52,221                                 | 11,4                      |
| <b>VIII. Earnings per share:</b>     |  |                           |
| ( ) (RMB per share)                  | <b>0.1409</b>                          | 0.124                     |
| ( ) (RMB per share)                  | <b>0.1405</b>                          | 0.120                     |

Legal representative's  
authorised person:  
Ma Ba

The person in charge of  
accounting affairs:  
Ze Ha

The head of the accounting  
department:  
Ze Ha



4.1.4 Income Statement of the Parent Company (unaudited)

|   | Current year<br>(January to March 2018) | 2017   |
|---|---|--------|
| <i>Unit: RMB thousand</i>                             |   |        |
| <b>I. Revenue</b>                                     | <b>74,929</b>                           | 23,142 |
| Operating revenue                                     | 615                                     | 1,430  |
| Other revenue   | 44,923                                  | 10,221 |
| Revenue from disposal of long-term equity investments | 349,026                                 | 397    |
| Government grants                                     | 397                                     | 4,741  |
| Income from disposal of non-current assets            | 4,741                                   | 9,112  |
| Income from disposal of subsidiaries                  | 9,112                                   | 4,140  |
| Income from disposal of associates                    | 4,140                                   |        |
| <b>II. Operating profit</b>                           | <b>(301,245)</b>                        | 4,917  |
| Operating profit                                      | 917                                     |        |
| Other profit  |   |        |
| <b>III. Tax profit</b>                                | <b>(300,328)</b>                        | 4,004  |
| Tax profit  | 171                                     | 322    |
| <b>IV. Net profit</b>                                 | <b>(300,499)</b>                        | 3,122  |
| Net profit  | 300,499                                 | 3,122  |
| <b>V. Other comprehensive income, net of tax</b>      |   |        |
| <b>VI. Tax comprehensive income</b>                   | <b>(300,499)</b>                        | 3,122  |

Legal representative's  
authorised person:  
Ma B a

The person in charge of  
accounting affairs:  
Ze Ha

The head of the accounting  
department:  
Ze Ha

4.1.5 Consolidated Cash Flow Statement (unaudited)

Unit: RMB thousand

|  | 2018<br>(January to<br>March 2018) | 2017<br>(January to<br>March 2017) |
|--|------------------------------------|------------------------------------|
| <b>I. Cash flows from operating activities</b>   |                                    |                                    |
| Net cash flows from operating activities         | <u>20,384,527</u>                  | 14,400,314                         |
| Subsidiary cash flows from operating activities  | <u>904,692</u>                     | 3,144,212                          |
| Net cash flows from operating activities         | <u>50,965</u>                      | 1,212,344                          |
| <b>II. Cash flows from investing activities</b>  |                                    |                                    |
| Net cash flows from investing activities         | <u>21,340,184</u>                  | 1,433,719                          |
| Subsidiary cash flows from investing activities  | <u>19,481,774</u>                  | 13,043,010                         |
| Net cash flows from investing activities         | <u>1,733,851</u>                   | 1,333,709                          |
| Subsidiary cash flows from investing activities  | <u>642,056</u>                     | 4,300,000                          |
| Net cash flows from investing activities         | <u>557,411</u>                     | 2,144,149                          |
| Net cash flows from investing activities         | <u>22,415,092</u>                  | 1,344,311                          |
| Net cash flows from investing activities         | <u>(1,074,908)</u>                 | 4,149                              |
| <b>III. Cash flows from financing activities</b> |                                    |                                    |
| Net cash flows from financing activities         | <u>500,000</u>                     | 0                                  |
| Subsidiary cash flows from financing activities  | <u>887</u>                         | 12,200                             |
| Net cash flows from financing activities         | <u>66,289</u>                      | 11,300                             |
| Subsidiary cash flows from financing activities  | <u>126,743</u>                     | -                                  |
| Net cash flows from financing activities         | <u>160,000</u>                     | -                                  |
| Subsidiary cash flows from financing activities  | <u>853,919</u>                     | 2,300                              |
| Net cash flows from financing activities         | <u>1,037,666</u>                   | 3,700                              |
| Subsidiary cash flows from financing activities  | <u>600,000</u>                     | 1,320                              |
| Net cash flows from financing activities         | <u>1,637,666</u>                   | 1,400,000                          |
| Net cash flows from financing activities         | <u>(783,747)</u>                   | (1,443,301)                        |

**4.1.5 Consolidated Cash Flow Statement (unaudited) (continued)**

*Unit: RMB thousand*

|   | Current<br>Year<br>(Jan. - Mar.<br>2018) | 2017<br>(Jan. - Mar.) |
|---|--|-----------------------|
| <b>III. Cash flows from operating activities:</b>                       |  |                       |
| Cash received from sales of goods and services                          | 28,562                                   | 1,000                 |
| Cash received from interest and dividends                               | 28,562                                   | 1,000                 |
| Cash received from other operating activities                           | 15,350,172                               | 14,117,20             |
| Cash paid for operating activities                                      | 1,401                                    | 2,43                  |
| <b>Subtotal of cash flows from operating activities</b>                 | <b>15,380,135</b>                        | <b>14,118,770</b>     |
| Cash received from disposal of non-current assets                       | 9,014,029                                | 12,411                |
| Cash received from disposal of long-term investments                    | 589,100                                  | 2,111                 |
| Cash received from disposal of other non-current assets                 | 207,429                                  | -                     |
| <b>Subtotal of cash flows from disposal of non-current assets</b>       | <b>9,603,129</b>                         | <b>12,222,011</b>     |
| <b>Net cash flows from disposal of non-current assets</b>               | <b>5,777,006</b>                         | <b>2,140,222</b>      |
| <b>IV. Effect of exchange rate changes on cash and cash equivalents</b> | <b>(331,776)</b>                         | <b>(3,14)</b>         |
| <b>V. Net increase in cash and cash equivalents</b>                     | <b>3,586,575</b>                         | <b>1,000</b>          |
| <b>VI. Cash balance at the end of the reporting period</b>              | <b>5,442,857</b>                         | <b>3,333,333</b>      |
| <b>VI. Cash balance at the beginning of the reporting period</b>        | <b>9,029,432</b>                         | <b>10,333,333</b>     |

*Legal representative's  
authorised person:*  
Ma B a

*The person in charge of  
accounting affairs:*  
Ze Ha

*The head of the accounting  
department:*  
Ze Ha

4.1.6 Cash Flow Statement of the Parent Company (unaudited)

|   | 2018               | 2017               |
|---|--------------------|--------------------|
| <i>Unit: RMB thousand</i>                               |                    |                    |
|   | (Jan. - Dec. 2018) | (Jan. - Dec. 2017) |
| <b>I. Operating activities</b>                          |                    |                    |
| <b>I. Cash flows from operating activities</b>          |                    |                    |
| Cash received from sales of goods and services          | 160,622            | 2,44               |
| Cash received from interest and dividends               | 3,304,016          | 2,330,1            |
| <b>Subtotal of cash flows from operating activities</b> | <b>3,464,638</b>   | <b>2,423,1</b>     |
| Cash paid for interest                                  | 26,698             | 23,4               |
| Cash paid for income taxes                              | 7,876              | 3,14               |
| Cash paid for other operating activities                | 3,282,436          | 2,1,1              |
| <b>Subtotal of cash flows from operating activities</b> | <b>3,317,010</b>   | <b>2,1,3,1</b>     |
| <b>Net cash flows from operating activities</b>         | <b>147,628</b>     | <b>(1,1,2)</b>     |
| <b>II. Investing activities</b>                         |                    |                    |
| <b>II. Cash flows from investing activities</b>         |                    |                    |
| Cash received from disposal of long-term assets         | 706,933            | 4,00,000           |
| Cash received from disposal of financial assets         | 329                | 1,0,3              |
| Cash received from disposal of other long-term assets   | 3,495              | 1,0,3              |
| Cash paid for acquisition of long-term assets           | 40,000             | 1,0,3              |
| <b>Subtotal of cash flows from investing activities</b> | <b>750,757</b>     | <b>4,1,0,3</b>     |
| Cash paid for acquisition of long-term assets           | 4,988              | 1,024              |
| Cash paid for acquisition of financial assets           | 500,000            | 1,200,000          |
| Cash paid for acquisition of other long-term assets     | 1,800,000          | 1,300,000          |
| <b>Subtotal of cash flows from investing activities</b> | <b>2,304,988</b>   | <b>1,501,024</b>   |
| <b>Net cash flows from investing activities</b>         | <b>(1,554,231)</b> | <b>(1,410,721)</b> |

**4.1.6 Cash Flow Statement of the Parent Company (unaudited) (continued)**

*Unit: RMB thousand*

|   | Current<br>Year<br>(Jan. - Mar.<br>2018) | 2017<br>(Jan. - Mar.) |
|---|--|-----------------------|
| I e   |  |                       |
| III. Cash flows from operating activities:                |  |                       |
| Sub-cash flows from operating activities                  | <u>2,375,000</u>                         | 2,400,000             |
|   | <u>2,375,000</u>                         | 2,400,000             |
|   | <u>196,000</u>                           | 2,000,000             |
|   | <u>39,209</u>                            | 1,3                   |
| Sub-cash flows from operating activities                  | <u>235,209</u>                           | 2,0,3                 |
| Net cash flows from operating activities                  | <u>2,139,791</u>                         | <u>3,023</u>          |
| IV. Effect of exchange rates on cash and cash equivalents | <u>(2,780)</u>                           | <u>1</u>              |
| V. Net increase in cash and cash equivalents              | <u>730,408</u>                           | (1,014,3)             |
|   | <u>335,730</u>                           | <u>1,140</u>          |
| VI. Cash balance at the end of the reporting period       | <u><u>1,066,138</u></u>                  | <u><u>00,</u></u>     |

*Legal representative's  
authorised person:*  
Ma B a

*The person in charge of  
accounting affairs:*  
Ze Ha

*The head of the accounting  
department:*  
Ze Ha

#### 4.2 Additional Information

As at the date of this announcement, the Board comprises Mr. WANG Hong (Chairman), Mr. WANG Yuhang (Vice-chairman), Mr. HU Xianfu and Mr. LIU Chong as non-executive Directors; Mr. MAI Boliang as an executive Director; and Mr. PAN Chengwei, Mr. PAN Zhengqi and Mr. WONG Kwai Huen, Albert as independent non-executive Directors.

As at the date of this announcement, the Board comprises Mr. WANG Hong (Chairman), Mr. WANG Yuhang (Vice-chairman), Mr. HU Xianfu and Mr. LIU Chong as non-executive Directors; Mr. MAI Boliang as an executive Director; and Mr. PAN Chengwei, Mr. PAN Zhengqi and Mr. WONG Kwai Huen, Albert as independent non-executive Directors.

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YU Yuhang  
Company Secretary

As at the date of this announcement, the Board comprises Mr. WANG Hong (Chairman), Mr. WANG Yuhang (Vice-chairman), Mr. HU Xianfu and Mr. LIU Chong as non-executive Directors; Mr. MAI Boliang as an executive Director; and Mr. PAN Chengwei, Mr. PAN Zhengqi and Mr. WONG Kwai Huen, Albert as independent non-executive Directors.

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\* For identification only